Estimated number certified farms in Washington – 2004

# Farms: 542 (10)

Western WA: 36% of farms*

Eastern WA: 64% of farms*

*% includes only the 542 farms with certified land

*WSDA, OTCO and QAI data
Estimated certified acres in Washington – 2004

Cert 40245ac
Trans (2232)ac

Western WA
21% Cert ac
8% Trans ac

Eastern WA
79% Cert ac
92% Trans ac

*WSDA, OTCO and QAI data
The “Organic Divide” - 2004

<table>
<thead>
<tr>
<th></th>
<th>West</th>
<th>East</th>
</tr>
</thead>
<tbody>
<tr>
<td>Certified Acres</td>
<td>8,612</td>
<td>31,633</td>
</tr>
<tr>
<td>Transition Acres</td>
<td>171</td>
<td>2,061</td>
</tr>
<tr>
<td># Growers</td>
<td>193</td>
<td>349 (10)</td>
</tr>
<tr>
<td>Ave. Acres/Grower</td>
<td>35</td>
<td>101</td>
</tr>
<tr>
<td>Farm gate Sales</td>
<td>$14,230,411 (21%)</td>
<td>$54,510,976 (79%)</td>
</tr>
</tbody>
</table>

WSDA, QAI and OTCO data; QAI sales estimated