Webinar: “Pre-RFP” Tips for Grants
Questions & Answers
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How do I get a copy of the webinar and Power Point slides?

A recording of the webinar, copy of the Power Point presentation, and this Q&A sheet are available at http://csanr.wsu.edu/webinars/

What are listservs that post information about USDA and other federal grants?

I recommend the Office of Farmland Preservation’s newsletter. Look for the sign up box on their homepage http://ofp.scc.wa.gov/

Cascade Harvest Coalition: http://www.cascadeharvest.org/

Tilth Producers of Washington: www.tilthproducers.org/list-serve

WSU Small Farms Program’s Washington Family Farm Resources E-News: www.smallfarms.wsu.edu/joinemaillist.html

The “Getting Connected” chapter in the 2014 WSDA “Green Book” has a good overview of key organizations: http://agr.wa.gov/Marketing/SmallFarm/Greenbook/docs/1.pdf

You can also check here: http://www.grants.gov/web/grants/outreach.html

Can the time needed for grant management be added in the request? Additional staff needed to accomplish grant management?

You will need to check the “eligible budget items for the particular grant program. Most USDA grant program allow an indirect costs and it may assumed that these indirect costs will go towards grants management.

If you are not clear about an eligible expense, always check directly with the

What is the grant cycle? I am concerned in regards to the growing season. When is the earliest funds would be dispersed for this grant?

Typically, the grant cycle is tied to the Federal Fiscal Year (October to September). Not necessarily all, but many USDA grant projects will start on September 30. Funding can be accessed after the grant agreement finalized, usually on a reimbursement basis. Grant projects can be completed earlier, but they tend to end in September.

Suppose an organization has 2 major projects that are eligible for the same grant. Could you apply for the same grant twice but for different projects?
In theory, yes. However, it is highly likely only one will be funded. In this case, it would be best to talk to the grant program directly to get a sense if one project is a better fit than the other.

**If a project is good for the FMPP grant and also for Local Food, can both grants be utilized? Two grants, one project?**

You may apply to both the FMPP and LFPP programs, however only one would be funded. I’d also recommend checking the grant announcements carefully as many projects would not be eligible for both since they target different marketing channels.

**When selecting the person for the DUNS application is there any liability to this person?**

When applying for the DUNS, read the fine print carefully. Just getting a DUNS number is one thing. However, if your organization were to receiving a federal grant is a significant responsibility and you would need to read the grant agreement carefully. If you have any doubts, call DUNS at 886-705-5711.

**Is the DUNS applied to person? So, grantwriting for multiple orgs? Or is it specific to bus/org?**

The DUNS is a unique identifier for a single organization or business entity. It could be a person if it is for a sole proprietorship. If someone is writing proposals for multiple organizations, each applicant would need its own DUNS.

**Is it a problem if the person selected as the person for the DUNS number is a board member that may not be with the organization next year?**

Sometimes this cannot be avoided, especially for farmers markets. The trick in this case is to remember to update your DUNS registration/information once the person leaves and you have his/her replacement.

**Do you know the process if the person who applied for the DUNS # has left the organization? ie we will not know their details ...**

My recommendation is to gather your files/paperwork and to call DUNS at 886-705-5711.

**Our organization applied for the DUNS # and SAM last year. Do we need to do SAM again or is that an ongoing registration?**

The DUNS is a one-time deal and the SAM needs to be updated/renewed every year.

**Can there be more than one DUNS number and SAM registration for the same company?**

When I went into DUNS, I found my name listed with a regional office of a large nonprofit organization I used to work for. My recommendation is to call to double check: 886-705-5711.

**What's a CFDA number?**

It stands for the Catalogue of Federal Domestic Assistance. The CDFA can be found in the grant announcements. FMPP’s CDFA is 10.168 and the LFPP’s CDFA is 10.172.